

Case-Study: Nevada Auto Shop Reduces Repair Times Using Our Ready-to-Ship Transmissions

Client Success Story – Used Transmission For Sale



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Client Overview

Client: Jake Fulton, lead technician at Apex Auto Solutions

Location: Reno, Nevada

Business Type: Independent Auto Repair Shop

Specialty: Engine and transmission diagnostics, repair, and replacements

Primary Challenge: Delays in sourcing reliable powertrain components, especially engines and transmissions for high-demand models

People in Northern Nevada know that the Apex Auto Solutions is a company which does honest repairing and get things done quickly. But as their demand grew, finding the good engines and transmissions became a big problem, especially when relying on unreliable local sources which take weeks to source a part.





The Challenge Faced by Jake Fulton

In late 2023, Jake Fulton faced three major issues:

- ◆ Delays of 2–3 weeks on engine shipments from traditional suppliers
- ◆ Mismatched or incomplete engine assemblies, requiring rework or returns
- ◆ There was huge loss of revenue and customer satisfaction

One particular case involved a 2016 Dodge Journey 3.6L brought in for a complete engine replacement. The customer vehicle was already at the shop but the supplier delayed the part twice which causes a 14 day setback and they lost the repair contract.

We can't afford to have bays sitting idle, especially when we've promised turnaround in 5–6 business days', said Jake Fulton, lead technician at Apex Auto.



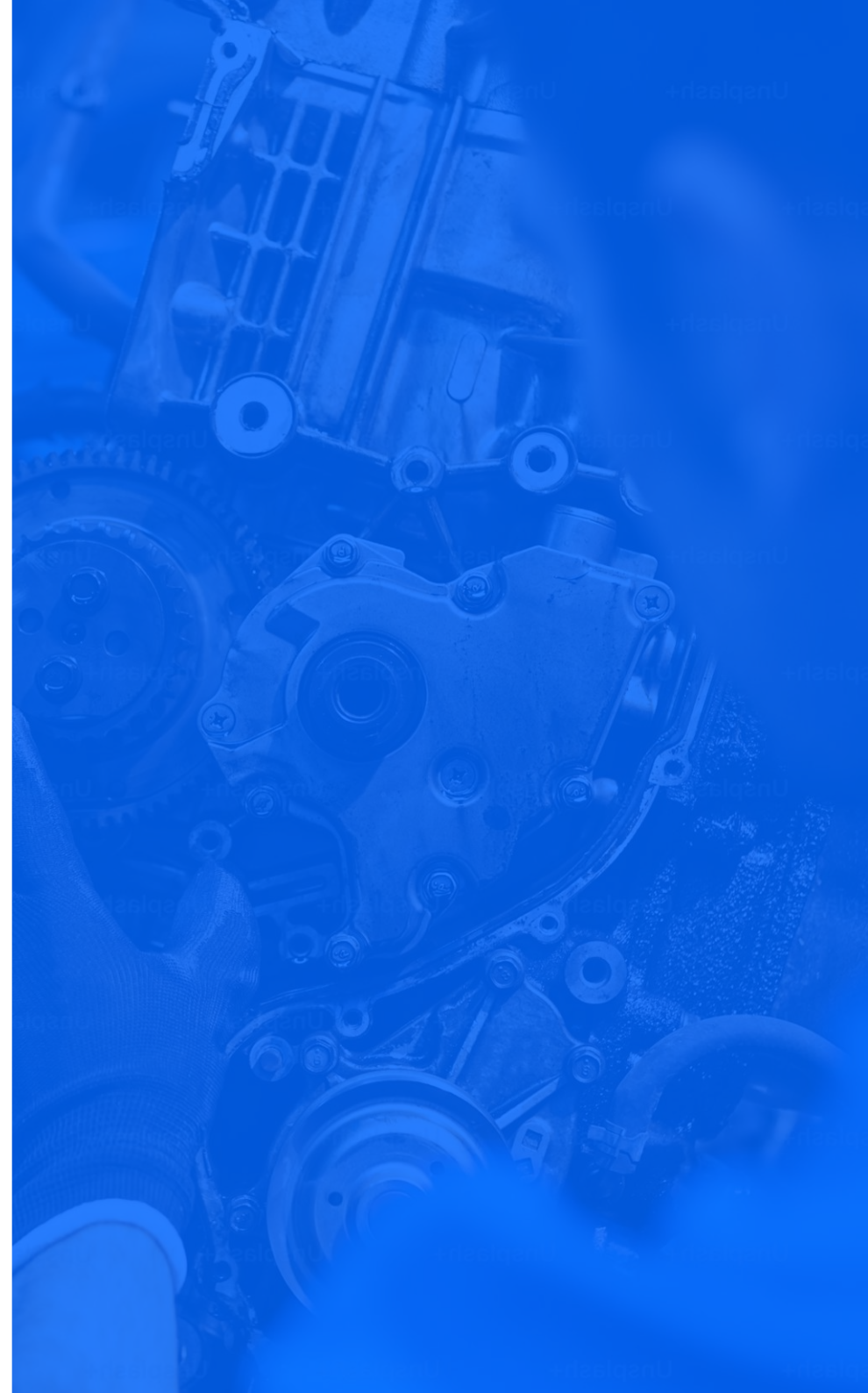
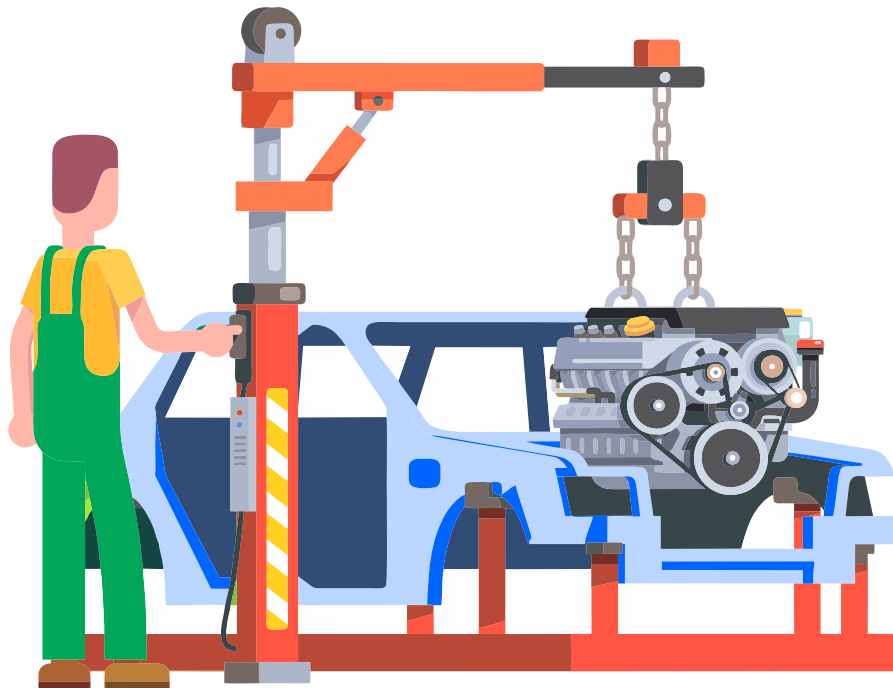
Solution by Used Transmission for Sale

After researching options, Apex Auto Solutions partnered with Used Transmission for Sale, drawn by the platforms:

- ◆ Large in-stock inventory of used and remanufactured engines
- ◆ Quick-turn shipping across the U.S.
- ◆ Detailed part matching using VIN and drivetrain codes
- ◆ Warranty-backed components with low return rates
- ◆ For the Dodge Journey case and future builds, our solution included:

What We Provided

- ◆ Used OEM 3.6L Pentastar Engine (VIN G)
- ◆ Pre-tested for compression, leaks, and cylinder balance
- ◆ Included updated timing chain and gaskets
- ◆ Shipped within 24 hours of order placement
- ◆ Free freight delivery to Reno facility
- ◆ 2 Year Warranty



Results & Outcomes

- ◆ Reduced part delivery time from 2 weeks to 3 business days
- ◆ Vehicle was fully repaired and returned to customer within 5 working days
- ◆ Customer satisfaction restored and word-of-mouth business improved
- ◆ Shop increased monthly repair capacity by 20% by clearing bays faster
- ◆ Saved over \$700 per unit compared to prior vendor prices



Client Testimonial



Jake Fulton

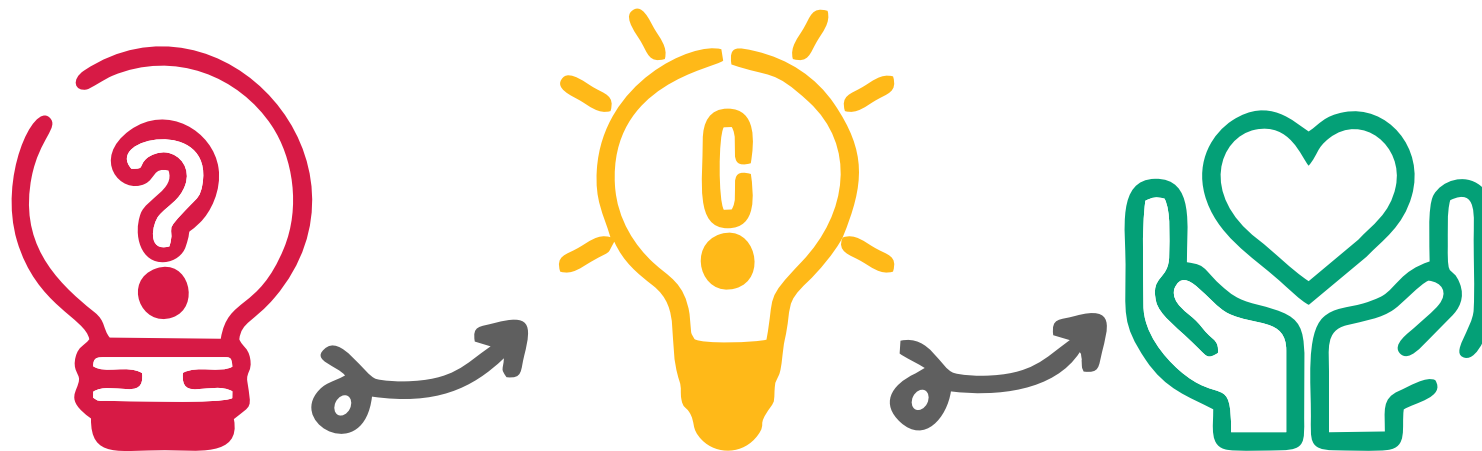
Texas



‘Used Transmission for Sale helped us get back in control. Their engines are clean, complete, and ready to drop in. The speed and accuracy were game-changers’.

Impact of the Solution

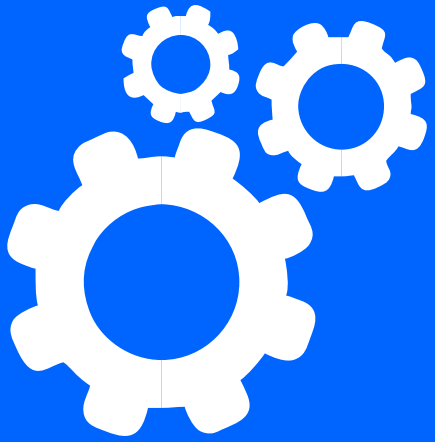
- ◆ Streamlined turnaround: Shop could now promise 5–6 day engine jobs confidently
- ◆ Inventory assurance: Avoided repeat delays thanks to real-time stock visibility
- ◆ Boosted revenue: Shop completed 9 more engine replacements per quarter
- ◆ Lower carbon footprint: By using quality-tested used engines, Apex supported more eco-conscious repairs
- ◆ Fewer returns & reworks: Parts matched perfectly, avoiding downtime and customer frustration



Conclusion

This case demonstrates how Used Transmission for Sale helped a busy Nevada auto shop overcome the logistical hurdles of engine sourcing. With ready-to-ship, VIN-matched used engines, we helped Apex Auto reduce turnaround times, restore customer trust, and unlock new repair volume all while delivering environmentally responsible solutions backed by warranty.





used transmission
strong gears to drive more

Thank You!

For Choosing Our Products

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